

FOR IMMEDIATE RELEASE

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SYSTEMAX REPORTS 8.8% SALES INCREASE

PORT WASHINGTON, NY, November 11, 2003 - Systemax Inc. (NYSE:SYX), a leading manufacturer and distributor of PC hardware, related computer products and industrial products in North America and Europe, today announced results for the third quarter and nine months ended September 30, 2003.

Net sales for the third quarter increased 8.8% to \$405.0 million compared to \$372.1 million in the year ago quarter. Sales in North America grew 14% as a result of increased sales in the consumer sector. Sales in Europe increased marginally over the prior year. Excluding the impact of a weaker US dollar, European sales for the third quarter decreased 7.8% from the same period a year ago. Operating income increased from \$1.6 million last year to \$3.6 million (including a \$1.3 million reversal in the third quarter of liabilities no longer required as a result of the settlement of litigation). For the quarter, the Company achieved net income of \$1.9 million or \$.05 per diluted share compared to a net loss of \$727,000 or \$.02 per diluted share reported in last year's third quarter.

For the nine months ended September 30, 2003, net sales increased 6.3% to \$1.22 billion compared to \$1.15 billion in the year-ago period. Net income for the nine months was \$5.1 million or \$.15 per diluted share compared to a net loss of \$59.9 million or \$1.76 per diluted share a year ago. Nine month results include after tax charges for goodwill impairment of \$51 million last year and \$2.6 million this year.

Richard Leeds, Chairman and Chief Executive Officer, said, "I am encouraged by the growth of our e-commerce business. It is a result of the wealth of information available on our websites, ease of ordering, prompt fulfillment and great prices offered. We will continue to focus on becoming more efficient by reducing our costs and monitoring conditions in all our markets and their sectors."

Systemax Inc. (www.systemax.com) has developed an integrated system of branded e-commerce web sites, direct mail catalogs, infomercials and relationship marketers to sell PC hardware, related computer products and industrial products in North America and Europe. Systemax is a Fortune 1000 company.

SYSTEMAX INC.

Condensed Consolidated Statements of Operations

(In thousands, except per share and share amounts)

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2003	2002	2003	2002
Net Sales	\$405,011	\$372,139	\$1,220,270	\$1,148,170
Cost of Sales	337,900	309,413	1,017,156	949,657
Gross Profit	67,111	62,726	203,114	198,513
Selling, General and Administrative Expenses	64,822	60,032	190,305	194,440
Restructuring and Other Charges	(1,272)	1,110	(1,160)	15,846
Goodwill Impairment			2,560	
Income (Loss) From Operations	3,561	1,584	11,409	(11,773)
Interest And Other Expense, Net	542	681	1,075	921
Income (Loss) Before Income Taxes	3,019	903	10,334	(12,694)
Provision (Benefit) For Income Taxes	1,112	1,630	5,256	(3,725)
Income (Loss) Before Cumulative Effect of Change in Accounting Principle, net of tax	1,907	(727)	5,078	(8,969)
Cumulative Effect of Change in Accounting Principle, net of tax				(50,971)
Net Income (Loss)	<u>\$1,907</u>	<u>\$(727)</u>	<u>\$5,078</u>	<u>\$(59,940)</u>
Net Income (Loss) Per Common Share, Basic:				
Income (Loss) Before Cumulative Effect of Change in Accounting Principle, net of tax	\$.06	\$(.02)	\$.15	\$(.26)
Cumulative Effect of Change in Accounting Principle, net of tax				(1.50)
Net Income (Loss)	<u>\$.06</u>	<u>\$(.02)</u>	<u>\$.15</u>	<u>\$(1.76)</u>
Net Income (Loss) Per Common Share, Diluted:				
Income (Loss) Before Cumulative Effect of Change in Accounting Principle, net of tax	\$.05	\$(.02)	\$.15	\$(.26)
Cumulative Effect of Change in Accounting Principle, net of tax				(1.50)
Net Income (Loss)	<u>\$.05</u>	<u>\$(.02)</u>	<u>\$.15</u>	<u>\$(1.76)</u>
Weighted Average Common And Common Equivalent Shares:				
Basic	<u>34,158,754</u>	<u>34,104,290</u>	<u>34,123,931</u>	<u>34,104,290</u>
Diluted	<u>35,127,597</u>	<u>34,104,290</u>	<u>34,671,742</u>	<u>34,104,290</u>

SYSTEMAX INC.
Condensed Consolidated Balance Sheet
(In thousands)

	As of September 30, 2003
ASSETS	
Current Assets:	
Cash and cash equivalents	\$45,481
Accounts receivable, net	150,515
Inventories	111,154
Prepaid expenses and other current assets	<u>40,139</u>
Total Current Assets	347,289
Property, plant and equipment, net	68,729
Other assets	<u>15,712</u>
TOTAL	<u><u>\$431,730</u></u>
 LIABILITIES AND SHAREHOLDERS' EQUITY	
Current Liabilities:	
Amounts due banks	\$15,730
Accounts payable and accrued expenses	<u>184,425</u>
Total Current Liabilities	200,155
Long-term debt	17,899
Other liabilities	2,125
Shareholders' equity	<u>211,551</u>
TOTAL	<u><u>\$431,730</u></u>

Forward-Looking Statements

This press release contains forward-looking statements about the Company's performance. These statements are based on management's estimates, assumptions and projections and are not guarantees of future performance. The Company assumes no obligation to update these statements. Actual results may differ materially from results expressed or implied in these statements as the result of risks, uncertainties and other factors including, but not limited to: (a) unanticipated variations in sales volume, (b) economic conditions and exchange rates, (c) actions by competitors, (d) the continuation of key vendor relationships, (e) the ability to maintain satisfactory loan agreements with lenders, (f) risks associated with the delivery of merchandise to customers utilizing common carriers, (g) the operation of the Company's management information systems, and (h) unanticipated legal and administrative proceedings. Please refer to the Forward Looking Statements section contained in Item 7 of the Company's Form 10-K for a more detailed explanation of the inherent limitations in such forward-looking statements.

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